

>> Proposal Pricing

Company:	MID-HUDSON LIBRARY SYSTEM	Quote Date:	2/20/2013
Contact:	MIKE NYERGES	Quote Number:	TA327384
Address:	103 MARKET STREET	Account Manager:	LATCHFORD, JACK
City, State Zip:	POUGHKEEPSIE, NY 12601-4028		
Phone:		Phone:	518 852-6918
Fax:		Fax:	
Email:	mnverges@midhudson.org	Email:	JLATCHFORD@RONCO.NET

Quantity	Part Number	Description	Unit Price	Ext. Price
Quote				
4	AH-AP-121-N-FCC		\$551.65	\$2,206.60
4	AH-HMOL-8x5-1YR-100		\$68.00	\$272.00
4	AH-ACC-PWR-24W-IIS		\$84.15	\$336.60
4	AH-ACC-BKT-PLENUM 300		\$84.15	\$336.60
4	*ETH-WAP	802.11 WIRELESS ACCESS POINT IRL	\$244.00	\$976.00
4	ASA5510-SEC-BUN-K9	CISCO ASA 5510 SECURITY PLUS APPL W	\$4,110.68	\$16,442.72
4	CON-SNT-AS1SBK9	CISCO SMARTNET 8X5XNBD ASA5510 SEC+	\$685.07	\$2,740.28
4	*ETH-RTR-BASE	ROUTER INSTALL BASE W/1 T1	\$366.00	\$1,464.00
4	*ETH-RTR-FW CFG	ROUTER FIREWALL SETUP AND CONFIG	\$244.00	\$976.00
4	SURTA1500XL	APC SMART-UPS RT 1500VA TWR 120V	\$1,353.00	\$5,412.00
4	SURTA48XLBP	APC SMART-UPS RT 48V BATTERY	\$676.92	\$2,707.68
4	*ETH-SW	NON-POE SWITCH INSTALL	\$122.00	\$488.00
-20210	WARRANTY PER QUOTE	DATA WARRANTY ADJUSTMENT	\$0.00	\$0.00
Total			Grand Total:	\$34,358.48

Notes

- 1) Pricing does not include sales tax.
- 2) Pricing assumes labor done during 8:00 am to 5:00 pm, Monday through Friday. This installation includes the physical installation of the stated devices in an appropriate customer provided location (Rack/Shelf). This location(s) should have the appropriate electrical and network connections for the connectivity of these products. This quote does not include any patch cables for the connection of this equipment. Upon Mid-Hudson Library System providing information on these requirements or a physical walk through of the installation locations Ronco can provide a quote for these options if desired by Mid-Hudson Library System. Ronco is not responsible for any cable drops required for the new Access Point installation. It is assumed that the person or company running this cabling for the access points will also be doing the physical installation of the access points. The configuration will include setting IP Addressing, SNMP Community Strings, and login credential information as provided by Mid-Hudson Library System. Ronco will configure up to two SSID's and VLANs on the Aerohive access points and configure authentication, authorization and encryption credentials on these devices as specified by Mid-Hudson Library System. On the Cisco ASA5510's Ronco will configure baseline firewall policies providing
- 3) Pricing assumes removal of existing equipment and reuse of cabling.
- 4) Standard Terms: 70% on order, 20% on delivery of equipment, 10% on acceptance.
- 5) Unless Otherwise Stated, Shipping Charges are NOT INCLUDED in this Quote.
- 6) PROPRIETARY Not for Disclosure without expressed written consent of Ronco Communications
- 7) This contract is contingent upon Mid-Hudson receiving e-rate funds and board approval.
- 8) Ronco's SPN is 143005886.

X

Mike Nyerges
Executive Director

X

Jack Latchford
Strategic Account Manager

NETWORKING EQUIPMENT PROPOSAL

Internal Connections

Prepared for:

Michael Nyerges, Executive Director
Mid-Hudson Library System
103 Market St
Poughkeepsie, NY 12601-4028



Prepared by:

Elizabeth Dworaczek, e-Rate Coordinator
Amer Networks' SPIN: 143004501

Form 470 #: 437960001048202

Project #: AMER - 15608

Date: Mar 6, 2013

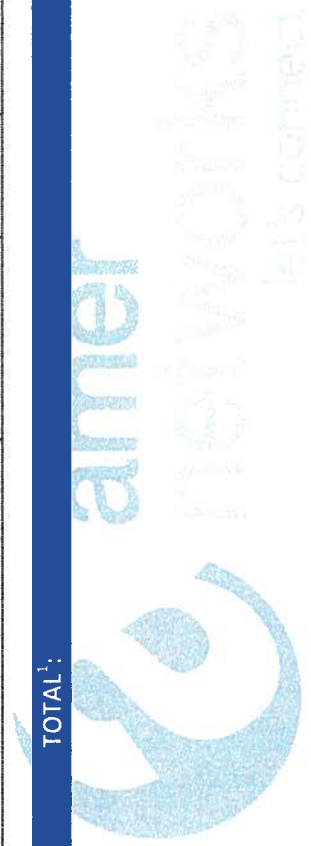
ITEMIZED PRICING AND FEE SCHEDULE

REQUESTED SWITCH

DESCRIPTION

Mar 6, 2013 · ---

ITEMS	LOCATION	SKU	DESCRIPTION	LIST PRICE	DISC. (%)	DISCOUNTED PRICE	QTY.	EXTENDED PRICE
		SGRD24	24 port 10/100/1000Mbps Gigabit Ethernet Rackmount	\$307.68	35%	\$199.99	3	\$599.98
TOTAL¹:								\$599.98



¹ Note: All products are NEW. No refurbished or used product(s) are supplied by Amer Networks. Prices are based on quantities indicated on RFQ. Any changes to the quantity or to the specifications may void this offer. Amer Networks will be the final deciding factor for this or any other deal based on product availability and reliability of the order. In the event the products specified in the quote or formal purchase become unavailable or obsolete, Amer Networks reserves the right to substitute any products with equal or better specifications or features as determined by our engineering department.

CONTRACT

Mar 6, 2013

Form 470 Application Number:	437960001048202
Applicant's Form Identifier:	
Applicant Name:	Mid-Hudson Library System
Applicant Address:	103 Market St Poughkeepsie, NY 12601-4028
Amer Networks' SPIN:	143004501
Amer Project Number:	AMER - 15608
Contract Effective Dates:	July 1, 2013 to September 30, 2014

Amer Networks and the Applicant sign this document to confirm the Applicant's decision to purchase the eligible equipment as described on the preceding quote, associated with the proposal from Amer Networks in response to E-Rate Form 470 Number 437960001048202. Amer Networks agrees to deliver the product(s) and/or service(s) upon receiving a purchase order from the Applicant during the effective dates of the contract, which are based on the next E-Rate funding year.

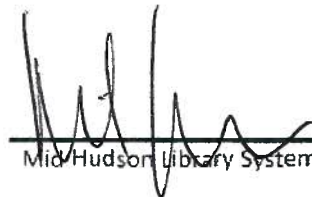
The procurement of these product(s) and/or service(s) is contingent upon the Applicant receiving Board approval and the award of associated E-Rate funding.

The option to execute a contract extension between Amer Networks and the Applicant at the same unit prices is made available in the event that E-Rate funds are awarded to the Applicant after September 30, 2014. Should products become obsolete or out of production before funds are awarded, Amer Networks is open to negotiation with the Applicant for a "service substitution" of the quoted items if it is in the best interest of Amer Networks and the Applicant, based on USAC approval.

To accept these terms and conditions, please sign below.


 Amer Networks Representative

Name: Elizabeth Dworaczek
Title: e-Rate Coordinator
Date: Mar 6, 2013


 Mid-Hudson Library System Representative

Name: Michael Nyerges
Title: Executive Director
Date: